Surviving MCO Contract Negotiations (3 CEUs)

October 19  8:30 AM – 11:45 AM   (Registration Opens at 8:00 AM)

NOTE NEW LOCATION:  Doubletree Hotel located at 9599 Skokie Blvd in Skokie

Seminar Details:

The State of Illinois is expanding the ICP and MLTSS programs statewide. As a result, these contracts with MCOs will be renegotiated. This seminar will cover protections you need to negotiate in the contract as well as language that is to be avoided.

Members attending this seminar will walk away with an in-depth understanding of managed care contracting in preparation for negotiating or renegotiating their Medicaid managed care contracts with MCOs.

Specifically, the seminar will address the following:

1. The managed care contracting and negotiation process
2. Various legal requirements applicable to MCOs that affect, or should be addressed in, contracts with providers
3. Navigating contested claims and MCO appeals

Speakers:

Two members of the Polsinelli Chicago Health Care Law Team will be present to share their experience in managed care contracting.

- Meredith A. Duncan, Shareholder, Polsinelli has a J.D. from Chicago-Kent College of Law and was admitted to the Bar in 2004.
- Dayna C. LaPlante, Associate, Polsinelli Chicago has a J.D. cum laude from Loyola University Chicago School Law and was admitted to the Bar in 2014.